

## Agenda

- REALIZE Overview
- Zero Over Time
- Concepts In Practice



## REALIZE Overview





## To address the climate crisis buildings must be:

- Low embodied carbon
- Efficient and properly ventilated
- All electric with low GWP refrigerants
- Grid interactive
- Powered by renewable energy



Construct all new buildings to a zerocarbon standard



Ensure all appliance sales are electric, efficient and grid-interactive



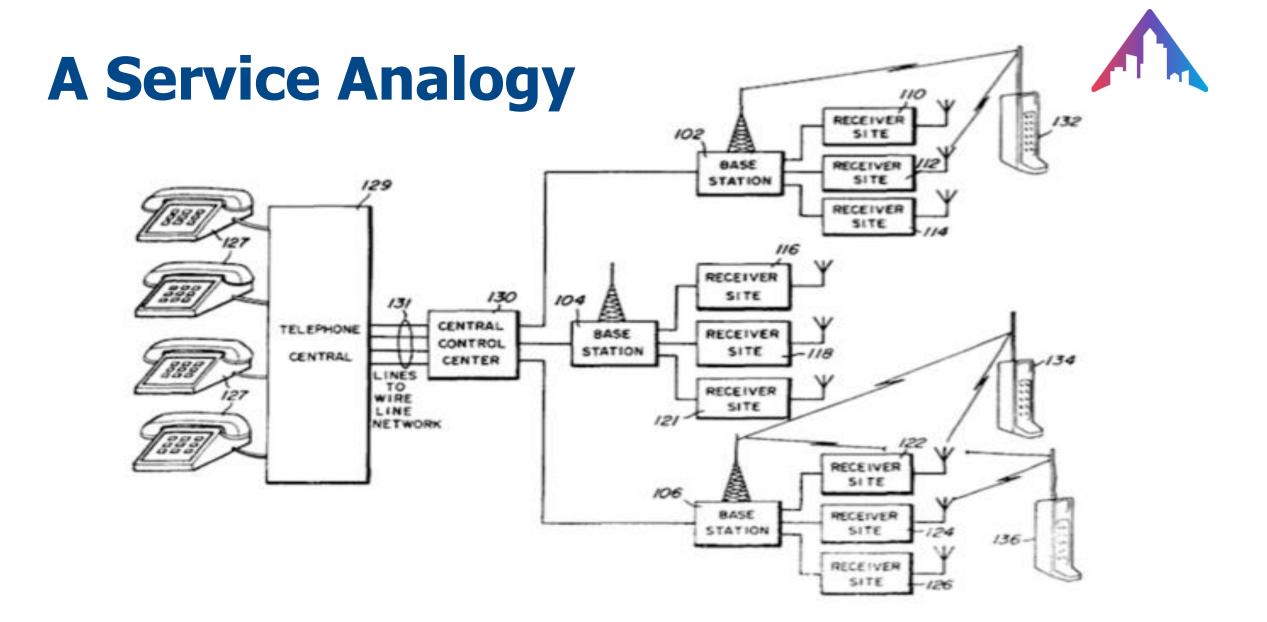
Retrofit 4% buildings stock/year (4M/year in US alone) – 4x current rate





#### MISSION:

REALIZE aims to accelerate building decarbonization by developing affordable streamlined solutions that make buildings healthier for people and the planet.





## **REALIZE Theory of Change**











**Standardized Retrofit Packages** 

Streamlined & Standardized Financing

Aggregated Demand

**Scalable Solutions** 



## **Standardize Retrofit Packages**



High-performance roof system including integrated solar

SOLAR PANELS ROOF INSULATION WALL PANELS ا الله الله **FOUNDATION PANELS** 

Integrated mechanicals including domestic hot water, heating, cooling, and ventilation, with controls and option for smart inverter and energy storage

Prefabricated wall panel including high-performance windows and doors





#### **Mechanical Systems**



#### All-in-one solution

#### Ventilation module

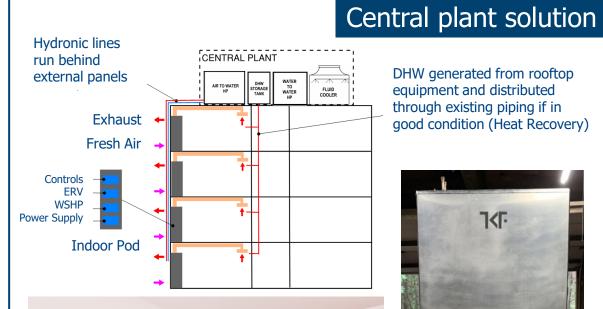
- · Rotating heat exchanger with humidi-
- · Heating and cooling through supply air ducts (recirculation air)

#### Heat pump module

- · Reversible air to air and air to water heat pump for heating, cooling and hot water
- · Steplessly controlled compressor to modulate the power exactly to the need of heating and cooling energy

#### Hot water module

- · 150 litres storage tank for hot water
- · Hot water production parallel to heating and cooling
- · Electric heater with 3 kW power
- · Control box



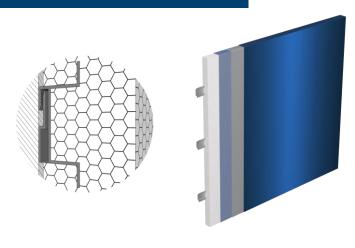
DHW generated from rooftop equipment and distributed through existing piping if in good condition (Heat Recovery)





## **Envelope Systems**

#### Stick-frame solution



- 2-4 lb/sqft
- Non-structural
- Windows and doors not integrated (rough opening connections prefabbed)
- Streamlined scan → CAD → CAM process



- 8-12 lb/sqft
- Structural
- Windows and doors integrated
- Streamlined scan → CAD → CAM process



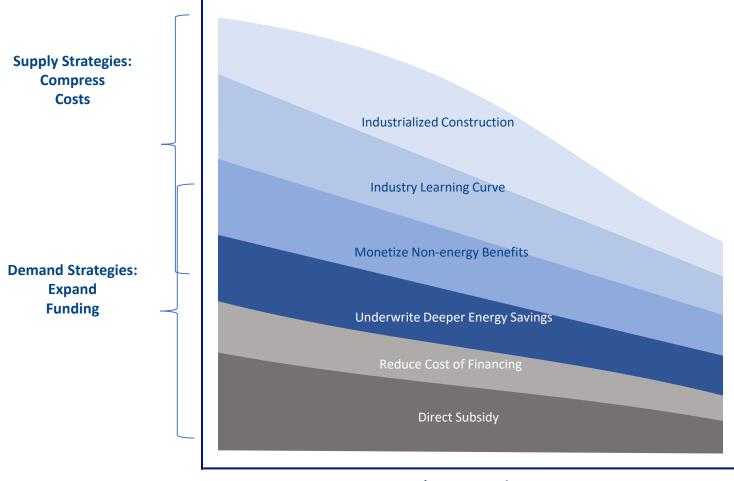
- Insulated metal roof panels
- 2-3 lb/sqft
- Streamlined scan → CAD → CAM process

#### **Enable & Standardize Funding & Financing**



First solve the incremental cost gap





**Market Penetration** 

### **Aggregate Demand**











Pledges signal Future demand Challenges and demonstrations serve to test hypothetical packages and build sector knowledge

Organize discreet typology & climate zone combinations in volume

Pathway to scaling building decarbonization projects

RetrofitNY & REALIZE-CA
Pledges
450,000 units

RetrofitNY,
REALIZE-MA & REALIZECA Demonstrations

REALIZE MA 1,000
Apartment Challenge
starting construction 2023



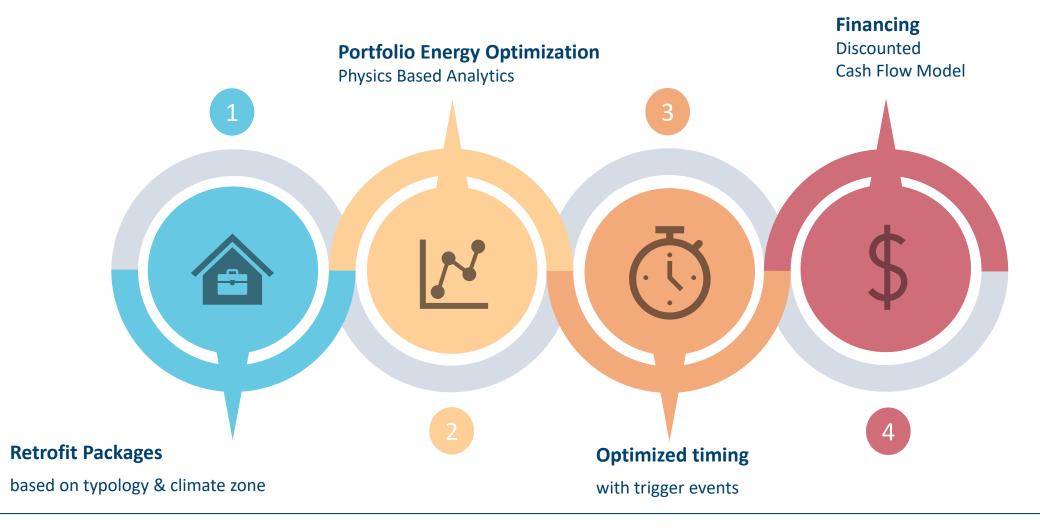
## Zero Over Time



#### **ZERO OVER TIME TOOL**

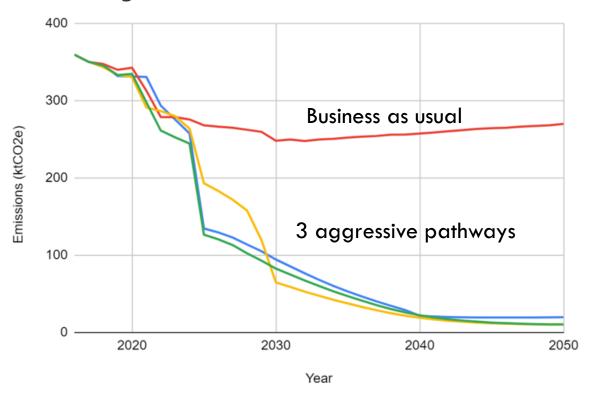
#### DEMAND AGGREGATION AND PIPELINE





## Physics-based analysis with Portfolio Energy Optimization

PEO evaluated a large portfolio of federal buildings in Canada.



Collect reasonably comprehensive data on each portfolio asset

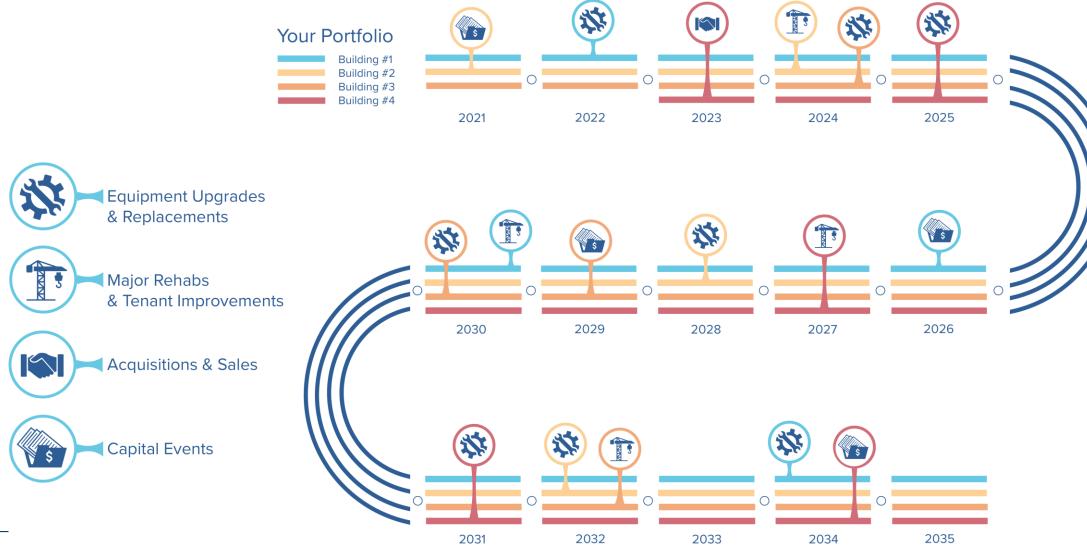
Analyze historical performance to establish a baseline

Generate multiple project scenarios for each property

#### **ZOT Component 3**

#### **Trigger Events**

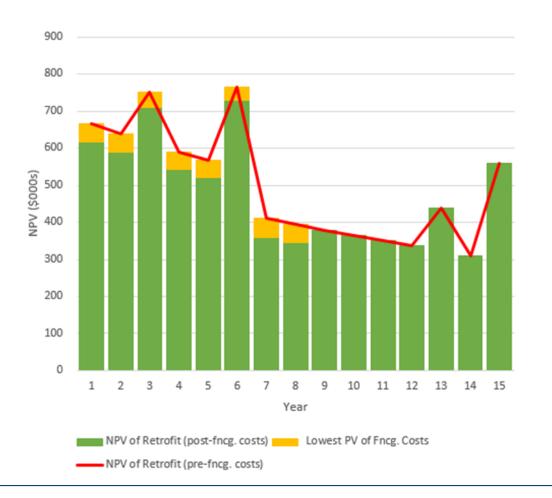


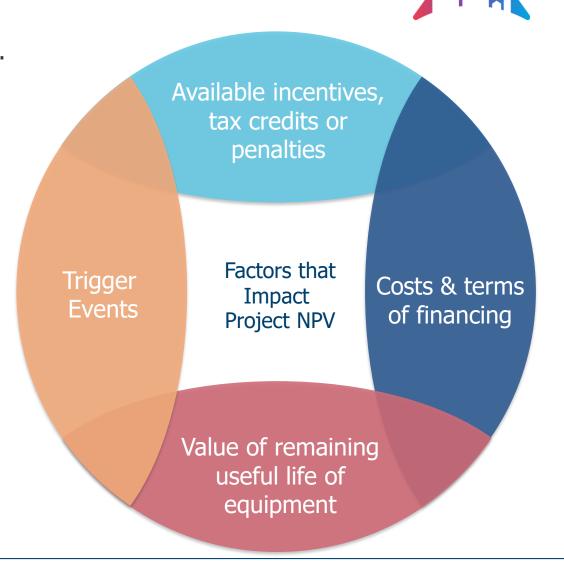


#### **ZOT Component 4**

#### **Discounted Cash Flow Model**

Present value of a project, modeled if done in different years.





REALIZE | May 2022 Source: NYCEEC 17



# Eva White Apartments

440 Tremont Street, Boston, Massachusetts



# **Eva White Apartments**







Reisen Design Associates



Petersen Engineering

















# REALIZE Retrofit Package Summary

Comparison with Existing Building

	Baseline	REALIZE Package
Wall	Uninsulated masonry (R-1)	R-30 panel with no thermal bridging
Roof	Some insulation (R-9)	R-40
Floor	Some insulation with thermal bridging (R-7.6)	R-21.5 accounting for thermal bridging at columns
Infiltration	0.2 ACHn	0.11 cfm75 / ft2 enclosure (0.013 ACHn)
Window	Metal single pane U-1.02, SHGC 0.82	Whole window U-0.26, SHGC 0.4
Space heating	85% boiler; derated to 55% overall	Ducted VRF fan coil in each apt based on Mitsubishi R2 series N Generation
Space cooling	29 window AC units	
Water heating	Condensing boilers derated to 73% overall efficiency	CO2 Central Heat Pump Water Heater
Ventilation	Central exhaust 50-100 cfm	84% central ERV; supply to bedrooms and living
Appliances	Electric cooking	Induction cooktop, other appliances unchanged
Lighting	LED in common areas, mixed in-unit	LED upgrade in kitchens and baths
Water use	103 gal / bedroom / day	67 gal / bedroom / day

# **Existing Building**



Ventilation supply ductwork and VRF line sets run along the exterior



Fire stopping around window openings and panel perimeter



Envelope panels with new windows pre-installed



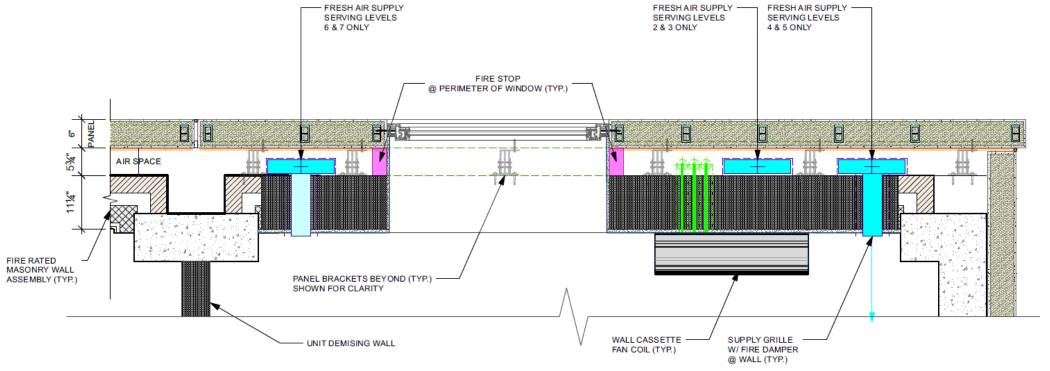
## Finished Product





## **Design Detail**

- **Enclosure:** Tremco Revitalite System, uPVC Amberline windows
- MEP: Gas to electric conversion | Central: VRF, HPWH, ERV



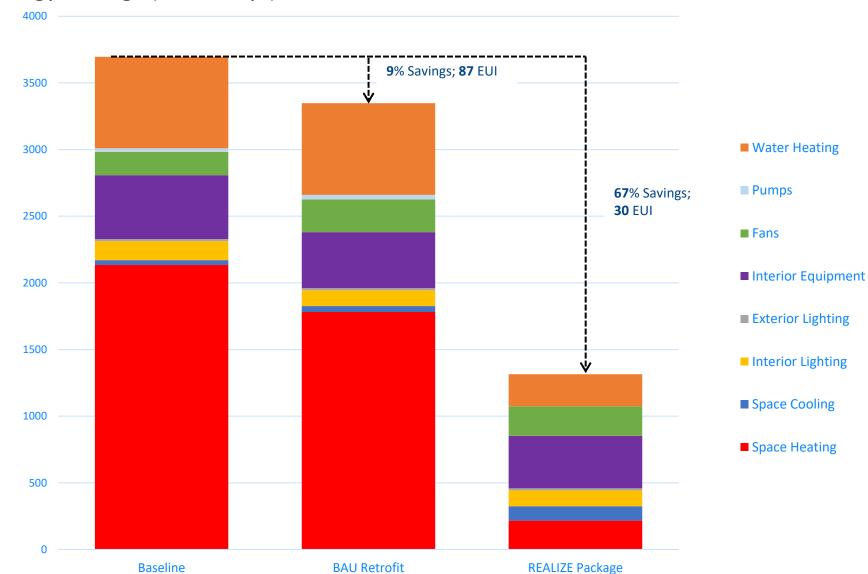


REALIZE | May 2022 Source: Reisen Design Associates

#### **REALIZE Retrofit Package Results**



Modeled Site Energy Savings (mmbtu/yr)

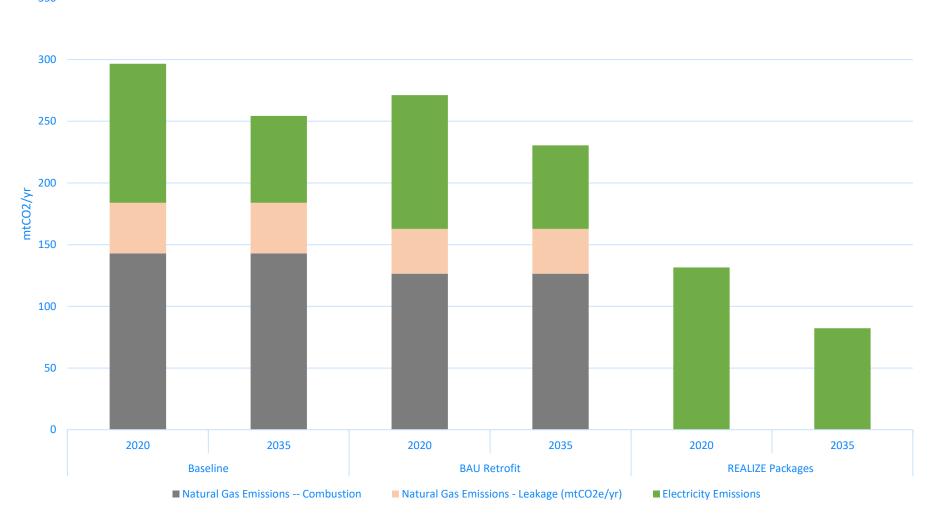




#### **REALIZE Retrofit Package Results**



**GHG Emissions Over Time** 

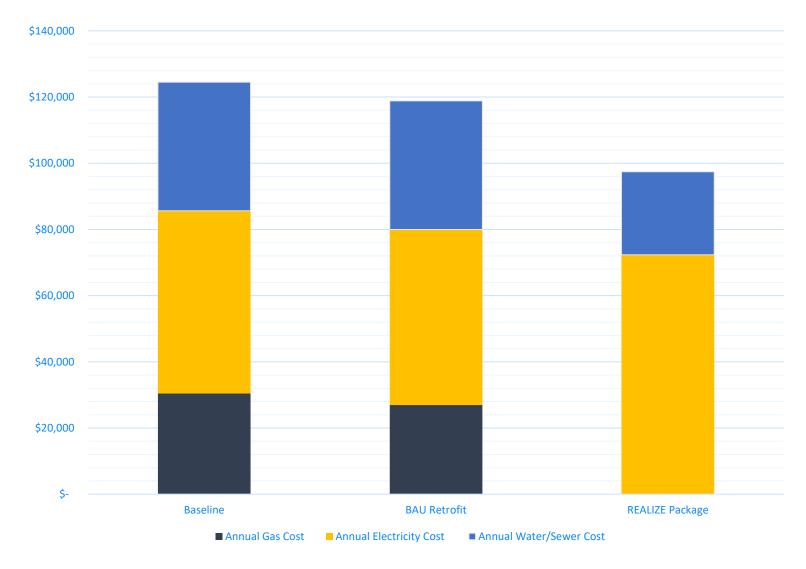




#### **Estimated Utility Savings**

Annual Utility Costs (\$/yr)







## **Eva White Lessons Learned (So Far!)**

- Leveraging existing rehab and capital needs can reduce incremental cost (ZOT)
  - BAU: \$150k/unit
  - Deep Energy Retrofit: \$250k/unit
- New sources are needed to support additional costs
  - MassSave LEAN incentives
  - LIHTC
  - RAD/Section 18
- Customized vs. "Standardized"
  - Further R&D is needed
  - Integrated design and project delivery models need to evolve with new retrofit 'products'

